

Grain

MAY, 1942



Next to the Stars and Stripes . . .

AS PROUD A FLAG AS INDUSTRY CAN FLY

Signifying 90 Percent or More Employee Participation in the Pay-Roll Savings Plan

IT doesn't go into the smoke of battle, but wherever you see this flag you know that it spells Victory for our boys on the fighting fronts. To everyone, it means that the firm which flies it has attained 90 percent or more employee participation in the Pay-Roll Savings Plan . . . that their employees are turning a part of their earnings into tanks and planes and guns *regularly,* every pay day, through the systematic purchase of U. S. War Bonds.

You don't need to be engaged in war production activity to fly this flag. Any patriotic firm can qualify and make a vital contribution to Victory by making the Pay-Roll Savings Plan available to its employees, and by securing 90 percent or more employee participation. Then notify your State Defense Savings Staff Administrator that you have reached the goal. He will tell you how you may obtain your flag.

If your firm has already installed the Pay-Roll Savings Plan, now is the time to increase your efforts: (1) To secure wider participation and reach the 90-percent goal; (2) to encourage employees to increase their allotments until 10 percent or more of your gross pay roll is subscribed for Bonds. "Token" allotments will not win this war any more than "token" resistance will keep our enemies from our shores, our homes. If your firm has yet to install the Plan, remember, TIME IS SHORT.

Write or wire for full facts and literature on installing your Pay-Roll Savings Plan now. Address Treasury Department, Section D, 709 12th St., NW., Washington, D. C.

Make Every Pay Day "Bond Day"



U. S. WAR Bonds ★ Stamps

This Space is a Contribution to Victory by GRAIN

Priorities Form PD-1A

INVENTORIES LIMITED

INVENTORY material needed for grain handling and processing plants was limited on April 6th by a WPB order to wholesalers, distributors, jobbers, branch warehouses, dealers and retailers. Nineteen types of supplies are included. Suppliers whose total inventory at cost, including consigned stocks, is less than $20,000, and whose total inventory at cost of each of the type of supplies involved is less than $10,000, are exempted.

ACCORDING to word received from the Washington office of the Grain & Feed Dealers National Association, Amendment No. 1 of Priorities Regulation No. 3 issued and effective February 25th, prescribes a few minor changes in the original Regulation.

Use of the new forms (PD-1A and PD-3A) becomes mandatory after March 15th. Immediate use of the new forms is recommended.

PD-1A's may be used in assigning ratings to deliveries under Lend-Lease contracts or purchase orders. Applicants using a Form PD-1A to obtain materials or equipment needed to fulfill Lend-Lease contracts or orders, should clarify that point in Paragraphs (5) and (6) of the Application. Other changes made do not apply particularly to our readers.

Priorities Regulation No. 3 simplifies assignment and extension of individual preference ratings. New forms, PD-1A and PD-3A, replace old forms PD-1 to PD-5 inclusive. The rating assigned on a PD-1A application can be extended, thereby reducing the time required to fill purchase orders upon which suppliers demand a preference rating for completion.

Form PD-3A will be used to assign Preference Ratings to deliveries under purchase contracts of the Army, Navy, and certain other Government agencies specified in Priorities Regulation No. 3, including Surplus Marketing Administration. Form PD-1A is to be used in making specific application for materials or supplies other than material purchased or ordered by the Army, Navy, and other specified Government agencies.

The changes made affect suppliers of raw or fabricated materials primarily. Ratings which were assigned on PD-1 applications could not be extended to a supplier if he in turn needed priority assistance. Where that situation occurred, the supplier was required to apply for a rating on another PD-1 form. Ratings assigned on PD-1A applications may now be extended to suppliers and subsuppliers of the applicant by making the required endorsement on the purchase order.

When this rated purchase order is served upon a supplier by the original applicant, the rating may be extended by the *supplier*, by *his* suppliers and subsuppliers, to obtain any material which will be delivered to the original applicant in accordance with the rating. This rating may not be used to obtain machinery or capital equipment used in fabricating parts to fill the order. Such equipment may be obtained only by separate application for preference rating on another PD-1A form.



Do your share to preserve the American way of life. Invest regularly in Defense Savings Bonds and Stamps.

Priorities Regulation No. 3 also allows the recipient of a rating, or his suppliers and subsuppliers, to use the rating for replacement in inventory of materials used in filling the rated order, provided the replacement does not increase stocks above a practicable working minimum. Extensions of PD-1A ratings may be made by a manufacturer only while the materials are in process of fabrication and before the rated delivery is made. A distributor who does not change the form of the product or material may collect ratings for a three months' period in order to assemble a minimum procurable quantity to pass along. Suppliers or subsuppliers may "basket" similarly rated purchase orders served upon them, in order to obtain materials necessary to fill such orders.

Warehousemen and grain and feed dealers are concerned primarily with the proper execution and use of Form PD-1A. In the past, the Priorities Division has received many incomplete and improperly filed applications. These have either been discarded or returned to the applicant with a request for additional information. Such misuse of the form has resulted in confusion and delay.

Applicants may avoid some of these difficulties by previous analysis of the contents and requirements of the Application for Preference Rating Form. The form itself asks a simple set of questions which must be answered. The applicant should not consider the application finished, however, until a complete statement of all pertinent facts has been presented. The following material outlines suggestions for analyzing the form and content of the PD-1A application.

WHEN TO USE A PD-1A APPLICATION

FORM PD-1A is a catch-all application designed to cover a multitude of situations. If procurement difficulties are encountered, an application filed on Form PD-1A will, in a majority of instances, speed up the procedure necessary to obtain required materials or equipment.

Warehousemen and grain and feed dealers are concerned primarily with the procurement of repairs, maintenance items, and replacements. *Pref-*

ARE YOU A VICTIM?

DIFFICULTY in getting repairs with Priority Order P-100, which carries an A-10 rating, is reported—even though the supplier has the desired items on hand. A better rating is asked.

Advantage is being taken where this situation arises, states an authoritative report. The Priorities Regulations state that IF the supplier has the item needed and you can qualify under P-100, that you must be furnished same even with an A-10 rating.

First determine whether your supplier has the desired item on hand, if he does and refuses to sell same to you because of your allegedly low rating, demand that he write an endorsement on the face of your order indicating his reason for turning your order down. Then you send your order to your state War Production Board office, as there is reason to believe that you will get immediate relief.



IN GRAIN FUMIGATION As in WAR

A STRONG OFFENSE IS THE BEST DEFENSE

(and we know of nothing more OFFENSIVE to insects in grain than WEEVIL-CIDE)

Frankly, we think it's getting a little foolish to see the WAR rung in to get your attention in about every piece of advertising these days. So we're not going to get far-fetched and try and make out it's sort of unpatriotic not to use our product.

But this "strong offense" business has really worked out in grain fumigation and saved lots of trouble later on. A lot of our customers have known this a long time and have told us. So we've used the argument often—long before the war. It's still true.

And if you're thinking of starting a STRONG OFFENSE against the bugs. you won't find anything better than WEEVIL-CIDE.

THE WEEVIL-CIDE COMPANY

1110 Hickory Kansas City, Mo.

erence Rating Order No. P-100 gives warehousemen engaged in the storing or distribution of any material an automatic A-10 rating for the procurement of repairs, and maintenance and operating supplies. The same rating is assigned to manufacturing, processing and fabricating enterprises, farmers and several other categories.

"Repair," as defined in order P-100, means the restoration of a producer's property to sound working condition, if it has been rendered unsafe by wear, damage of parts, or other similar causes. *"Maintenance,"* means keeping a producer's property and equipment in sound working condition. *"Operating Supplies"* are all materials essential to the operation of the producer's business and *consumed* in the course of such business, such as, lubricants, small perishable tools, etc.

As a general rule, warehousemen and grain and feed dealers can obtain required equipment and material under Order P-100. However, situations arise where resort to application on Form PD-1A is absolutely necessary. These may be outlined as follows:

(1) *The PD-1A form must be used to obtain replacements which are specifically excluded from Order P-100.* The P-100 order cannot be used to replace any fixed asset; that is, to obtain material for the improvement of a producer's property or equipment through the replacement of material in the existing installation, unless such equipment is beyond economic repair. It cannot be used for additions to or expansion of, property or equipment. A typical example is the situation arising when a warehouseman desires to replace an old worn out 10 ton scale with a new 15 ton scale, designed to accommodate larger trucks and heavier loads. Under the limitation expressed above, the warehouseman cannot use the automatic A-10 rating under Order P-100. (This point is a controversial one and some remedy may be provided in the near future.)

(2) Form PD-1A must be used to obtain materials which are to be physically incorporated into the end product. An example is the iron and steel to be used by a manufacturer in making a gas engine. Warehousemen are usually not concerned with this requirement.

(3) Use of the A-10 rating under Order P-100 may not obtain needed repair or maintenance items, because the A-10 rating assigned is not low enough to give the purchase order preference over other orders in the suppliers hands. In this case, application for a lower rating should be made on Form PD-1A. This situation is becoming more and more important, and will become even more so as supplies and materials are depleted. The ability of a supplier to fill orders will depend largely upon the ratings ex-



tended to him by his customers. In view of this situation customers should assist their suppliers in every way possible.

Form PD-1A should not be used indiscriminately. Materials should be obtained without the use of a preference rating if possible. *Suppliers* must fill such orders if delivery on the order can be made without depleting the supplier's inventory to a point less than the practicable minimum working inventory reasonably necessary to meet orders arising from his usual method and rate of operation. (See Priorities Regulation No. 3, Section 944.14.) If materials cannot be obtained without the use of a rating, and if the material is covered by the A-10 rating under Order P-100, the applicant must try to obtain the materials or equipment by using that rating. When these possibilities are exhausted, and if the material still cannot be procured, the applicant may file application on Form PD-1A. However, note the limitation expressed in Paragraph (7) of the PD-1A application which requests: "(a) The shipping date(s) promised by Supplier in the absence of a Preference rating. (b) Names of Suppliers (if any) who have refused to accept Applicant's order."

Paragraph (7) is designed to check the filing of a PD-1A form without previous effort to obtain the materials in some other way. *Applications indicating a failure to contact suppliers will receive very little consideration. Recommendation.* Make a strong case by showing that a determined effort has been made to obtain the material without resort to the PD-1A form. Show that more than one supplier has been contacted (the more the better); show that delivery cannot be made without the rating requested, or that promised delivery dates are not early enough to meet the need for the material or equipment. *Caution.* Do not list suppliers indiscriminately and do not list a supplier unless he refuses delivery. A large percentage of applications filed are being checked with suppliers indicated as having refused delivery. Priorities Division wants to know whether applications are correct, and if so, why suppliers are not obtaining material for delivery.

The instructions state that Form PD-1A may not be used to apply for a preference rating on requirements for construction of new facilities or expansion of old facilities, and that such materials must be applied for under project ratings which are covered on application Form PD-200. Recent interpretations, however, recommend that applicants adopt a common sense attitude in determining when to use Form PD-1A and when to use Form PD-200. Form PD-200 should be used when the new construction requires procurement of many different kinds of materials or equipment. This permits a consolidated statement of requirements and assures a rating low enough to obtain all necessary materials if the project is approved. Use of PD-1A forms in this situation might result in approval of one application and rejection of another. This would either halt construction entirely or delay it until necessary material could be obtained or some other material substituted. Form PD-1A should be used only if the plant expansion requires procurement of one or two materials or pieces of equipment to place the plant in running order. For example, the PD-1A form might be used if only a new motor, or a new belt, or new iron rods are required. The other necessary material or equipment to put the plant in running order should be available without use of a preference rating.

Form PD-1A should not be used to obtain a rating for military orders involving contracts with the Army, the Navy, and certain other government agencies. Form PD-3A should be used in this case. As a general rule, warehousemen and grain and



feed dealers are not eligible for use of Form PD-3A. Exceptions might include warehousing and delivery of lend-lease grain under contract with Surplus Marketing Administration, and contracts with the Army or Navy for the delivery of feed or grain. Warehousemen who think they may be eligible to use Form PD-3A should contact the contracting officer of the government agency executing the contract with them.

STATING THE CASE

SEPARATE PD-1A forms must be used for each class of equipment or material desired. It is advisable to break down and group together on one application all material or equipment of similar nature for which ratings are desired. If a number of different items are placed on one application they must be routed through several commodity sections and each will hold up the application for some time. For instance, if an electric motor, some iron rods and a rubber covered belt were required, three separate applications should be filed.

In describing the product to be produced, warehousemen should make it clear that in a majority of instances they are engaged in the merchandising and storing of grain, not in actual production. A brief statement outlining the warehousing, merchandising and service functions performed will clarify that point. Dealers engaged in processing, mixing and grinding feeds should so state. Sideline operations depending upon procurement of the material or capital equipment should also be described. In addition, the statement should set forth the capacity of the warehouse, the amount of grain in store, the normal amount of grain handled, the amount of feed grinding and processing done and the amount of feed distributed. If the material is to be physically incorporated into an end product, that product must be described.

In explaining the relationship of the product to the war effort, applicants must show that the services described in paragraph (1) of the application are essential to the War Program, or the public interest, or to a government sponsored program. The best approach is a close alliance with the "Food for Victory" theme of the Department of Agriculture. Show that continued handling and storing of grain is essential; that unless the material or equipment is obtained, spoilage and deterioration will result. Show that the farmers' needs must be served, that the raw product must be stored or marketed. Substantiate conclusions with figures on production in the community served, kinds of grain raised, etc. Feed grinders, mixers and processors should show their place in assisting to meet the increased livestock and dairy production goals. Warehousemen storing grain for CCC should establish that fact and indicate the number of bushels stored, serial number of the Uniform Storage Agreement, etc.

Paragraph (3) covers a point previously mentioned. That requirement is limited to other applications to fill the *same need.* For example, if the application being completed is for a new engine, and another application for a rubber covered belt is pending, the engine application should show that fact, describing the material (rubber covered belt) and the date of the application. Priorities does not want to give a rating on one application, only to find out later that another application involving material for the same need has been rejected by another commodities section.

Warehousemen and grain and feed dealers are not operating under a blanket Preference Rating Order,



other than the P-100 order for repairs, etc. If the equipment for which the rating is requested is covered by the P-100 order, indicate that point and state that the A-10 rating assigned under Order P-100 is not low enough to obtain the equipment required. This point has been discussed previously, and ties in closely with paragraph (7). It is important that the supplier refusing delivery on the A-10 rating be listed.

As a general rule, warehousemen and grain and feed dealers do not require material or equipment for delivery on single or several government contracts, or single or several civilian orders. It is important, however, that warehousemen who have executed the Storage Agreement with CCC set forth the serial number of their agreement.

Warehousemen requesting a rating on capital equipment, must answer paragraph (8). Refer to the services performed as outlined in paragraph (1). Show that existing equipment cannot perform the job and that additional shifts cannot be added to utilize such equipment.

Additional facts should be reported in triplicate on attached sheets. It may be advisable to show that substitutes are not available or cannot be used. Or if substitutes can be used, that use is possible only at a sacrifice of efficiency and safety. Applicants will also improve their position if they can show that nothing more than the requested rating is necessary. Report other facts pertinent to complete presentation of the problem.

EXTENDING THE RATING

PD-1A's are to be certified at the bottom of the sheet marked "Duplicate" and headed "Application for Preference Rating" and not on the face designated as "Preference Rating Certificate." The duplicate is retained by the Priorities Division and the original is returned to the applicant after it has been rated.

The rating may be extended to the supplier by stamping or typing on the purchase order the form of Certification provided on the face of the sheet headed "Preference Rating Certificate." This must be manually signed by the party placing the purchase order or by a responsible individual duly authorized to sign on behalf of such party. In lieu of the certification on purchase orders, the extension certificate may be printed on separate sheets and individual forms may be clipped or stapled to the purchase order, but in any case they must be manually signed.

Suppliers and manufacturers must accept A and B rated orders in preference to unrated orders.



Gilbert P. Lane, Arcady Farms Milling Co., Riverdale, Ill., SOGES President-elect.

Gilbert P. Lane An Ex-Marine

RECENTLY elected National President to the Society of Grain Elevator Superintendents, Gilbert P. Lane is a man well worthy of the honor bestowed upon him by this group.

One of the youngest to hold this responsible post for the Superintendents, Mr. Lane's youthful forty-five years is nevertheless backed by twenty-two years in the employ of Arcady Farms Milling Company, where he is now serving as Plant Manager in the Riverdale (Ill.) Plant.

Though the broad "A" has long been discarded, Mr. Lane was born in Watertown, New York, May 10, 1897. He says (but Mr. Lane is inherently modest) that nothing much happened to him while in high school and the University in Buffalo, New York. Mr. Lane *does* admit, however, that life was anything but uneventful when he joined the Marine Corps early in 1918 — spending eighteen months with the Fifth Marines in Europe. And those of us with first-hand information, know you've got to have "what it takes" to be a member of the hard-hitting Marines.

Started at Bottom

AT WAR'S end, Gilbert Lane went to work for Arcady Farms Milling Company as a mill hand. The date, to be exact, was June 1, 1920. "Going over the top" being second nature to our ex-Marine; August, 1921, found Arcady employees already calling him "boss." That is when he became foreman in the Buffalo plant.

Just about this time the future looked exceedingly bright, so Foreman Lane set about to woo and win Hester E. Coatsworth of Buffalo. Here, again, he met with success. They were married September 9, 1922.

Late in the year 1923, Gilbert's natural ability as a leader was again recognized and he was made Superintendent of the Plant at Buffalo. From then on his rise has been steady and rapid. In 1924 he went to Kansas City as Superintendent of the Arcady branch in that area and in 1927 came to Chicago in the capacity of General Superintendent of the Riverdale (Ill.) Plant. Four years ago he was promoted to Plant Managership and once again proved that the stuff which makes Marines revered and admired on the battlefront, stands them in good stead on the firing-line of business, as well.

"One of the Boys"

CONSUMING interest in the new SOGES President's life is a sincere desire to bring labor and "front office" to a closer understanding. His oft-repeated contention, "the boss is a human being," is not merely an idle statement to Gilbert Lane. Gil's fair treatment of employees and their unhesitating loyalty is living evidence to this fact. Out at Arcady the "boss" is "one of the boys!"

Gil's hobbies are what you might expect from a man destined to command respect and steadfast friends. He lists them simply—police and labor relations work, swimming, boating, big game hunting. These are healthy hobbies . . . the hobbies of a man with his feet on the ground.

In addition to active participation —dating back to April 9, 1934—in the Society of Grain Elevator Superintendents, Gilbert Lane has served as Chairman of Finances on the Riverdale Village Council, has been a past officer of both the Masons and Odd Fellows.

This is the man elected President of the Society of Grain Elevator Superintendents at their Annual Meeting in Omaha April 9, 10 and 11th. This is the man who will guide SOGES in coming months when terminal and sub-terminal grain handling and processing Superintendents are bound to find themselves closely allied with the United Nations' all-out "Victory" effort.

'Tis a job for a Marine, at that!

WHERE DO WE STAND TODAY?

By Vice President R. B. Pow, Fort William

Before SOGES Convention at Omaha

ONE could examine a number of things which would come under the title I have chosen for my talk, but I propose to deal with only two that have particular application at the present moment.

The first of these I will deal with is: Where do we stand today as a Society of Elevator Superintendents? In answering this I think that you will agree with me that our growth has been satisfactory and has been well maintained. Our organization has been recognized by our various companies as a helpful agency which has enabled us to give a better and more extended service in our individual positions.

Our Society has been the means of service to our members through the interchange of ideas about the more technical difficulties of our jobs. Through its medium we have been enabled to add to our own experience the combined experience of all our fellow members and this has resulted in greater efficiency, greater economy and more satisfactory results.

On the whole I would say that our Society stands today in the position of having justified the idea of its founders and confirmed their hopes of the benefits it would give directly to its members and indirectly to the firms by whom its members are employed. We can be proud of our Society and the work it is doing, but there is no reason in the world why we cannot make it bigger and better—and we can do this by each and every one of us getting behind it and putting our shoulders to the wheel!

EXISTENCE IN JEOPARDY

THE other phase of the question as to where we stand today, deals with our position as citizens of countries engaged in a struggle to the death for our existence,—for it is a struggle to the death because, if we do not destroy our enemies they will destroy us, surely and completely.

I would like to quote the following from the writings of the Nazi leader: "A new aristocracy of German masters will be created. This aristocracy will have slaves assigned to it. These slaves to be their property and to consist of landless non-German nationals. Do not interpret the word 'slaves' as a parable, or a rhetorical term. We actually have in mind a modern form of medieval slavery which we must and WILL introduce! These slaves will be denied a higher



education, which will in the future be reserved only for the German population of Europe. England must be destroyed as Carthage was destroyed."

This is the goal our enemies seek, given in language so plain that it can not be misunderstood and suggesting a picture from which all freedom-loving peoples of the earth recoil with horror. It is aimed against all countries for there is to be one Master race.

For twelve months after the fall of France the British peoples stood alone against this menace except for the assistance they received from remnants of forces which had escaped from countries that had been overrun. Then Russia was attacked and her resistance has been superb. Then, in a final desperate attempt to turn the scale, the treacherous Jap was convinced that his hour of opportunity had come and he struck at the United States, six months after Hitler's blow at Russia.

LIKE NEFARIOUS JUDAS

THE fruits of his treacherous planning and preparation have been wide and victorious advances in the vast theatre of the South Pacific. Britain did not think that the danger there was so imminent and the United States was beguiled by nefarious Judas-like byplay.

So we stand today faced by a combination of armed might such as never before has been seen in this world. We stand resolved, undismayed and confident that the justice of our Cause will consecrate the sacrifices we will be called upon to make and bring to our arms the victory which alone can insure our survival as free peoples. We stand today unafraid in the face of armed might and unafraid of our enemies because we know that the courage of our men and women, the resourcefulness and vision of our leaders and the bulwark of our fighting forces will be more than a match for the enemy in the trial of physical battle which must surely come.

Each one of us in his, or her, own way is contributing to the limit to the support of our armies, our air forces, our navies and our Government. We provide money and we gladly submit to all sorts of regulations restricting our personal freedom. Can more be expected of us?

The answer is, Yes, much more. We stand today faced by an insidious weapon more capable of encompassing our destruction than the powerful armies arrayed against us. That weapon is in the hands of cunning enemies, who have demonstrated that they can make use of it with diabolical cleverness. It is propaganda.

PROPAGATION OF IDEAS AND FALSE PREMISES

THIS world war is a war of peoples and ideals. Of course armies are a necessity but they are incidental to the reaction of the people of the countries as a whole. The war of the propagation of ideas and false premises is the phase of the present struggle which, by its impact on us, and how we stand up to it, will make the greatest difference to our successful war effort.

Our enemies are past masters of propaganda. German propaganda boils down to a single sentence in Hitler's book MEIN KAMPF: "the greater the lie, the more likely is it to be believed provided it is repeated frequently enough and emphatically enough." . . . On page 196 of the same book he says that "Propaganda must be directed toward the masses because their understanding is small and their memory short." . . . On page 377 he says: "Every world moving idea has not only the right but the duty to avail itself of whatever means will make possible the realization of its purposes. The RESULT is the only earthly judge of the rightness or wrongness of such an undertaking."

In 1932 Hitler, in a talk with Dr. Herman Rauschning, one time President of Danzig, said: "What is the object of war? To make the enemy capitulate. If he does I have the prospect of wiping him out. Why should I demoralize him by military means if I can do so better and more cheaply in other ways. We shall break down his moral resistance. How to achieve the moral breakdown of the enemy, before the war is started, that is the problem that interests me. Whoever

PREVENTION OF DUST EXPLOSIONS A PATRIOTIC DUTY!

When war strikes, waste must stop! Every possible precaution must be taken to protect and preserve food supplies.

Dust explosions are direct and devastating "hits" on the nation's bread basket which can and should be prevented! Grain that goes up in smoke can NOT sustain our fighting forces or contribute to the support of our Allies.

DAY provides efficient equipment for elimination of dust from practically any elevator operation. A survey of your specific requirements will be made upon request, without obligation to you. Waste MUST be prevented. Write today.

THE DAY COMPANY

2938 Pillsbury Ave. **Minneapolis, Minn.**

In Canada: The Day Company of Canada, Ltd.

has experienced war at the front will want to refrain from bloodshed. Anything that helps preserve the precious German blood is good. We shall not shrink from plotting and revolutions. We shall have friends who will help us in all the enemy countries. We shall know how to obtain such friends. Mental confusion, contradiction of feeling, indecisiveness, panic; these are our weapons. I shall never start a war without the certainty that a demoralized enemy will succumb to the first stroke of a single gigantic attack. When the enemy is demoralized from within, when he stands on the brink of revolution, when social unrest threatens—that is the right moment. Together with the fullest use of our arms we shall grind down our enemy with a war of nerves."

WORDS WIN WARS

HITLER knows that words win wars. Mental confusion, contradiction of feeling, indecisiveness, panic. These are the weapons of the enemy that continually are meeting us on the home front. They are active day and night, directly and indirectly, in the ether, in the press and in the legions of rumors that stalk through the land. We stand today in the face of these enemies but we can ourselves give the answer that will meet them and beat them if we give each one a direct answer.

When we get with people who have been led by means of this propaganda into wondering what this struggle is all about and whether or not it is worth carrying on, we can cure their mental confusion and strengthen our own confidence by pointing out clearly those issues which stand out in such bold relief if we only take the trouble to look for them.

When we encounter contradition of feeling, that is when we are very highly elated by good news one day and revert to a feeling of despair at bad news which may come to us the next day, we must cultivate a steadiness of mind. We must have faith that those Allies of ours, who are fighting so well and so hard for the same things that we are struggling for, are doing their best and we must never waver in our support of them.

When we meet indecisiveness, we must be prepared to range against it our decision as individuals to do our own jobs in this war to the very best of our ability, to see them through and not let the men down who are on the actual fighting front because we fumbled the play.

MUST DISSIPATE PANIC; FEAR

THEN there is panic, the fourth weapon that will be directed against us, and panic comes from fear. You have only to think back to the devastating effect this weapon had on the civilian population of France and Belgium; courage and resolution will utterly dissipate the forces let loose by panic and fear. We have in our own hearts and minds those allies that will enable us to stand firmly against the hosts of destruction that have been loosed against us.

I heard an address given at our Chamber of Commerce a short time ago in which the speaker dealt with the subject of propaganda and the uses Hitler is making of it. I would like to quote you from specific instances taken from the conduct of some who were exposed to the "fire" of these weapons:

"There was no mental confusion in the make up of Lady McRoberts, American born woman, married to a Scottish nobleman. Three of her sons were killed in the air during the war but she did not falter. She first made a gift of $75,000 to Britain for the purchase of a bomber for 'a mother's reply' and later she purchased four



Support your Government in this national emergency. Build a wall of defense by buying Defense Savings Bonds and Stamps.

fighter planes and christened them 'McRoberts Salute to Russia.'

"There was no indecision on the part of Captain Fogerty Fagan of the 'JERVIS BAY' when he had to choose between striking a flag or fighting single handed a Nazi pocket battleship, in order that a convoy, which his ship was protecting, might escape." . . . "There was no panic in the breast of a piper of the Black Watch who, when the valiant garrison of Tobruk was breaking the siege, insisted that he pipe the advancing troops into battle.

"PLAY YOUR PIPES!"

"HE PLAYED his pipes through barbed wire and when he was wounded twice he played his pipes while sitting on the desert sands. His piping lifted the spirits of the fighters and the fighters lifted the siege." . . . The speaker went on to say "There is not a man among us who cannot play his pipes. We may not be able to fly a plane or fire a gun, but we can do our job in the best way we know of. There are four weapons we must use every hour: clear thinking; firmness of mind; resistance, with a determined will never to give in, and a cheerful courage."

We hope most fervently that, when the time for our next Convention comes around, that we may meet in an atmosphere of happier international relations, and that peace will have come once more to our lands. But if that is not to be, let us resolve that in the days and months between we will do our duty as true men should. Let us be thankful that we have been born free men and with the will to continue as free men, and let us be doubly thankful that we have such men as your Roosevelt and our Churchill who can so ably and so clearly outline those ideals for which we fight.

They stand at the gate of the better world to be and urge us on. We must not fail them or ourselves!

SIGN YOUR PLEDGE

UNCLE SAM, in this War effort, must know from every production plant just how many guns, tanks, planes and ships he can expect to receive within the next few months so that he can lay his battle plans accordingly.

By the same token he must know from the people of the nation just how many dollars he can expect to receive voluntarily in the purchase of U. S. War Bonds, so that he can lay his tax plans accordingly, to pay for the War costs. The more dollars voluntarily pledged for the purchase of Bonds, the less will be the tax load.

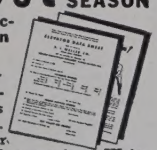
With this in mind, the Treasury Department is conducting a nationwide inventory by states wherein every income earner is being asked to sign a Pledge indicating how much he will lend from that income to buy War Bonds.

Every person who is financially able should support this Pledge Campaign to his or her utmost financial ability. The Pledge is entirely voluntary on your part, but upon the success of this campaign will depend the freedom of America, for without the tanks and guns and supplies to be purchased by your investment, your Pledge, we cannot win this war.

So join willingly, cheerfully in this mobilization of American dollars, so that America will continue to be free. Sign the Pledge and do your share.

NOW: Get Set FOR A BIG SEASON

Send for These Free Instructions on Handling More Grain at *LESS COST*



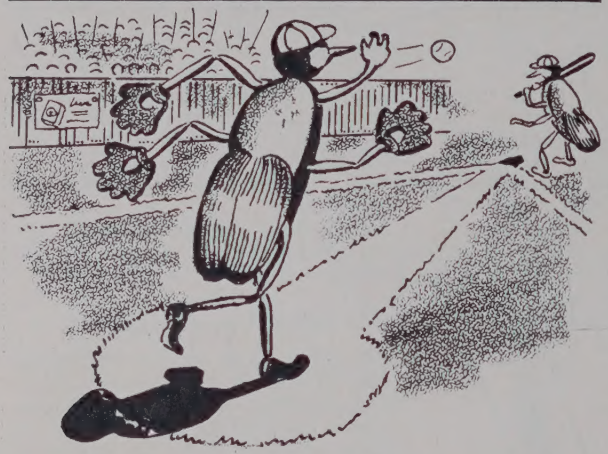
• Circulars tell just how Calumet Cups add new capacity. Makes new profits possible for you this season. We submit a money-back guaranteed estimate of increased capacity. Write today for instructions and estimate sheet No. 35-G6. No obligation.

B. I. WELLER CO.
327 S. LaSalle St., Chicago



WELLER CALUMET CUPS

IN THE GOOD OLD SUMMER TIME
When Mr. Weevil is Warming up



YOU CAN PIN HIS EARS BACK
WITH Larvacide
CHLORPICRIN

Warm weather is here. You can't afford to take chances. Treat *all* infested grain, incoming and in storage. LARVACIDE has the penetration to kill egglife inside the kernels, as well as adults and larvae.

The Cost? About $1.50 to $1.70 per thousand bushels in closed concrete bins, depending on amount treated*. Match this with cost of any comparable treatment.

● **Treat Bin Tops for MOTH.** A quart or so, sprinkled on grain surface will take care of these pests, including egglife inside kernels. Gas mask and sprinkler bottle are the only equipment needed.

● **Don't be discouraged by MITES AND BRAN BUGS.** These midgets may find it easy to sidestep some fumigants, but LARVACIDE puts a quick crimp in their fun. Use a slightly heavier concentration than for weevil.

● **RODENTS.** Light dosage drives them out of the hiding places to die on open floor where carcasses can be swept up. With regular use of LARVACIDE in grain work, rodents usually cease to be a problem.

*Figures based on dosages recommended by the U. S. Department of Agriculture.

Larvacide
CHLORPICRIN

is a tear gas fumigant, shipped in liquid form, in cylinders 25-180 lbs., and 1-lb. bottles, each in safety can, 6 or 12 to wooden case. Stocked in major cities.

Literature on Effective Pest Control in Grain will be mailed on request.

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Ed Odell, Kansas City, "Dean" of Supers.



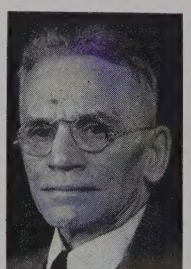
Earl Evans, Champaign (Ill.) Booster.



Bill Schaediger, Edgewater (N. J.) Committeeman.



Jim Hayhoe, Minneapolis Dust Expert.



Oscar Knoebel, Springfield (O.) Enthusiast.

STORED WHEAT PRETTY BAD

THE discounts some of the country elevators are having to take on wheat shipped to the terminal markets are hurting a lot, states a letter from one of the state grain dealers association secretaries. "It proves that wheat cannot be stored and kept in condition unless an elevator can keep the wheat moving," the report continues.

Looks to us like no end of trouble and grief for the terminal operator with the out-of-condition stuff arriving.

CORN GETTING FEEBLE WITH AGE

LET'S hear some arguments on how to keep the CCC corn that is getting feeble with age, writes one of our readers. We in the east have our troubles with the moth which spins a web on the corn—as well as on the wheat—causing it to heat. We go over the tops each week with a garden fork, stirring the grain to a depth of a foot or more. This method helps, but does not solve our troubles. Maybe someone has hit on something worth while?

BIN BURNED GRAIN; MITES

A LOT of out-of-the-ordinary things are happening this year. Scattered reports are filtering in on the appearance of much more bin burned grain than we've heard of in a long, long time.

Mites, if you please, a scource of trouble usually confined to Ontario, particularly in the colder months, are now puzzling many south of the Ohio River, whereas the common varieties of weevils prevalent in the Southwest are currently the source of sleepless nights in North Dakota and northward.

This apparently is one of those years in which bin thermometer systems and correct fumigant applications will pay unusually high dividends.

SOYBEAN CHANGES APPROVED

THE air oven method for determining moisture content of soybeans will become the official basic method effective Sept. 1. This amendment to the official grain standards follows a survey of the problem and discussions of the proposal at public conferences held earlier.

GLAD HE LIKES IT

IT is nostalgic and yet reassuring to see your old familiar signature. Of course, I knew you were carrying on with "GRAIN," which you have made one helluva good magazine.—W. E. McFee, Manager, Copy & Plans Department, The American Rolling Mill Co., Middletown, Ohio.

RECORD BREAKING CROPS

IF WEATHER conditions continue favorable, all previous records of agricultural production may be considerably exceeded, according to a USDA forecast. Most crops are in better condition than at the corresponding time last year when North America had one of the most bountiful harvests in its history.

NEW CROP DATA

NEW crop indications from the Southwest promise 62 to 64 pound wheat ranging in moisture from 12½ to 14½. Protein content will run about normal, or from 11.70 to 13.00. Berries are uniformly plump. Dockage will be above average.

PREDICT STORAGE ON GROUND

ON the basis of present outlook, Kansas City grain men are predicting the storage of grain on the ground in the central and southwestern sections. With 100,000,000 bushels less space available this year, and with storage capacity barely adequate last year—save for wide-spread consolidations—the construction of much new space will be the only alternative to prevent this situation.

Total U. S. Space 1,602,258,000 Bushels

EARLIER this month the BAE, USDA, disclosed that the total rated storage capacity of the nation as of February 16, 1942, was 1,602,258,000 bushels, compared with 1,534,568,000 bushels the year before—an increase of 67,690,000 bushels. Of this amount, 1,272,078,000 bushels is bulk storage, 315,313,000 bushels sacked storage, and 14,867,000 bushels is crib capacity.

New construction under way or contemplated on February 16, 1942, amounted to 34,838,000 bushels. Last year 71,224,000 bushels were built. The slight discrepancies in some of the figures arises from the fact that in 1941 21,962 reported whereas only 21,441 responded this year.

Greatest Accumulations on Record

BREADLESS days are not likely to become a reality in this war—at least not on this hemisphere. Further, with the reduction in the per capita consumption of sugar, bread becomes more important than ever. The BAE estimates these probable carryovers at the beginning of the new crop year, in Millions of bushels:

	1942	1941	1940	1939	1938
U. S.	630	385	282	253	153
Canada	370	514	312	119	36
Argentina .	250	129	115	263	98
Australia ..	165	80	136	65	63
Total 1,415	1,108	845	700	350	

Current crop prospects indicate new peaks in carryover requirements.

CANADIAN WHEAT GOOD

SPRING wheat crop prospects are noticeably better than average, and the condition of coarse grains is practically as outstanding as it was last year, reports the Canadian Bureau of Statistics.

LOADINGS TO JUMP 17.4%

TOTAL carloadings of all grains for the second quarter of 1942 will increase 17.4%, or to 279,989 cars, according to estimates of the regional Shippers Advisory Boards of the country. Actual loadings in the second quarter of 1941 totaled 238,427 cars.

Loadings of flour, meal and other mill products will show an increase of 7% over the same period of 1941, or 216,171 cars compared with the 202,111 cars actually loaded in the first quarter of 1941.

Loadings of all commodities will increase 14.6% according to estimates, for a total of 7,475,175 against the 6,525,083 cars loaded in the same period of a year ago. Consequently expeditious handling in and out is mandatory.

CARLOADINGS HOLDING STEADY

CARLOADINGS of grain and grain products hold a comfortable lead over previous years, paralleling the trend of all combined loadings for 1942 compared with other years. To date, loadings of all commodities are far ahead of any of the past five years and promise to soon overtake the 1930 figures.

Loadings are, as reported from Washington, for the week's ending:

	1942	1941	1940
May 16	34,964	38,905	30,754
May 9	35,145	35,118	32,224
May 2	36,193	33,854	33,173
April 25	35,677	33,763	35,936
April 18.....	36,172	33,512	34,163
April 11.....	33,861	33,696	31,196
April 4.....	35,330	35,405	30,108
March 28.....	33,714	36,954	34,540
March 21.....	35,608	36,913	31,441

Cumulative loadings for the first 16 weeks of the past three years, ending April 18th, were: '42—616,916; '41—513,274, and '40—499,666.

WOOD FOR STORAGE O. K.

LUMBER for the construction or repair of buildings for storage of agricultural products is to be permitted under Construction Lumber Order L-121. Additional storage is now possible and warehousemen encountering difficulties in obtaining nails for storage construction should contact their county USDA War Board.

SIX INJURED IN DUST EXPLOSION

FIVE employees and a passer-by were injured in a $200,000 dust explosion and fire loss destroying two buildings comprising a portion of the National Starch Products Company's properties in Indianapolis, Ind.

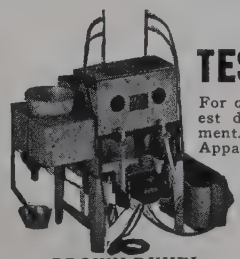


Two distinct blasts preceded the three-alarm fire at the southwest side plant. The passer-by was flattened out by the force of explosion. This upsets the perfect record the corn refining industry has established for itself of no injuries from this cause—largely through the work and leadership of C. J. Alger of Corn Products Refining Company, Argo, Ill.

Order Supplies Now

EMPHASIZING the necessity for immediate anticipation of all moisture testing and kindred supplies due to the increasing difficulty in obtaining equipment, and stressing that a priority rating will expedite shipment of new and replacement parts to some extent, the Seedburo Equipment Company's 1942 catalog is now going into the mails. (Seed Trade Reporting Bureau is their former name.)

All readers of "GRAIN" are entitled to a free copy upon request addressed to 223 W. Jackson Blvd., Chicago. The 80-page catalog of grain testing equipment also includes combination deep bin probes and thermometers, Sho-Gro germinators, inexpensive bag holders, low priced inter-communication systems, etc.



BROWN-DUVEL

HEADQUARTERS FOR

TESTING EQUIPMENT

For over 30 years we have been the largest distributors of grain testing equipment. The purchase of Seedburo Quality Apparatus is your assurance of absolute accuracy.

Triers • Sieves • Scales
Boerner Samplers •
Dockage Testers

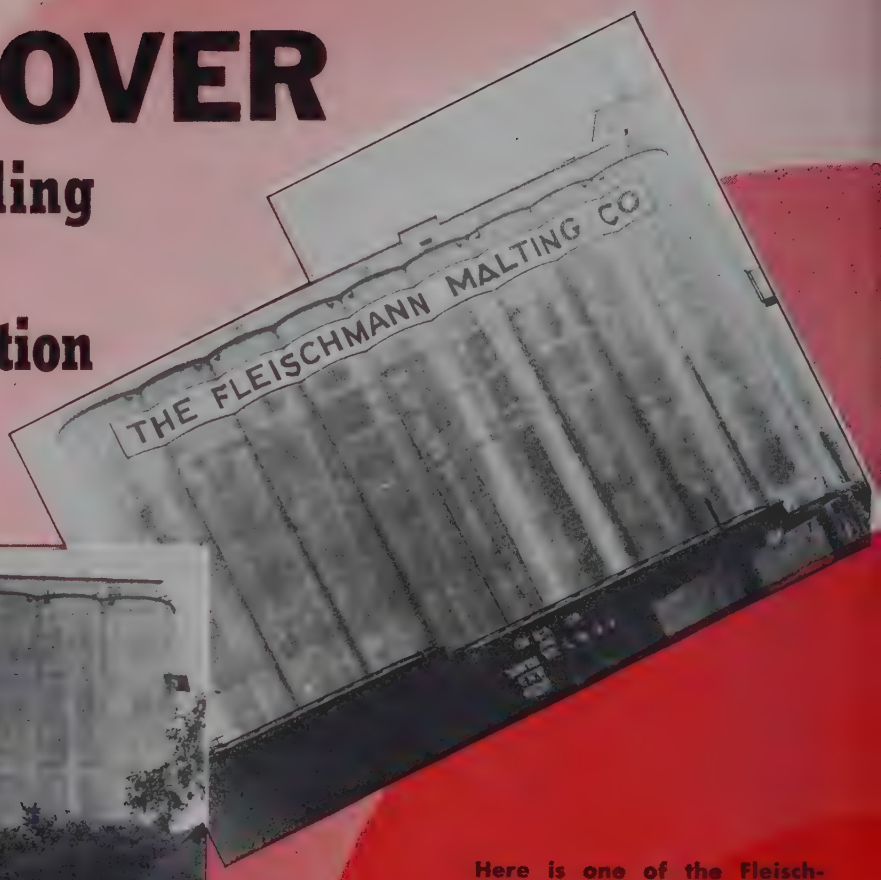


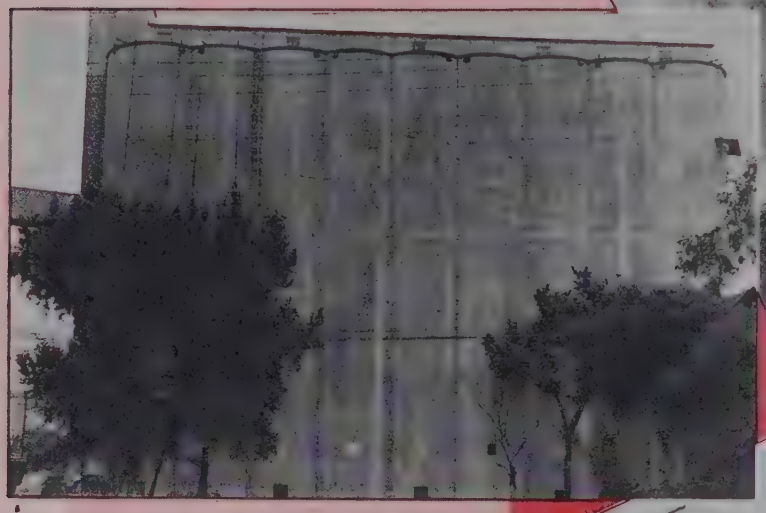
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LOOK IT OVER

When You're Attending Your Minneapolis Convention June 9-11th





Here is one of the Fleischmann Malting Company's Elevators in the Twin Cities.

★

It is Weather-Sealed with "Surfacite."

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For lasting satisfaction, a guaranteed repair job, restoration of concrete with Gunite, and the final Sealing with "Surfacite" — Our experienced work cannot be matched, as our hosts of satisfied clients will tell you.

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See for yourself while in Minneapolis.

No Job Too Small Nor Too Large to Command the Best of Our Attention



Get Prepared Now For What's Ahead!

Get A Guaranteed Repair

Repairs for all types of Industrial Plants Our Specialty Grain Elevators, Processing Plants, Tanks, Tunnels, Bridges, Coal Bunkers, Sewers, Reservoirs, etc.

Estimates Given Without Obligation

JOHN D. BOLTON

20 N. Wacker Drive — *Gunite Contractor* — **Chicago, Ill.**

Senator Butler, L. R. Welsh, Harry Clark Address Chapter on Managers' Night

OUR Omaha Chapter held an outstanding meeting at the Omaha Athletic Club at which the Supers were the hosts. Senator Hugh A. Butler was one of our honored guests,—but he wouldn't tell us any secrets. He did say a few words on grain storage and the lack of space for the new crop.

Mr. Leroy Welsh, President of Butler-Welsh Grain Company, and Vice President of the Grain & Feed Dealers National Association, also gave us a short talk on storage,—including the probable storing of the new crop on the ground. He likewise had something to say about the lack of space in the big elevators.

Harry R. Clark, Chief Grain Inspector and Weighmaster, was presented with his honorary membership scroll—of which he is very proud. He wants all SOGES members to know how much he appreciates it.

The evening's program was short and sweet,—and right to the point. We believe our bosses enjoyed being entertained and we certainly enjoyed reciprocating for the many courtesies they extended in connection with the recent convention here—of which everyone is mighty pleased.—John Goetzinger, Rosenbaum Brothers, Chapter Secretary.

OMAHA ELECTS

The following officers of the Omaha-Council Bluffs Chapter were elected at our meeting on May 6th:

President, Charles F. Walker, Archer-Daniels-Midland Co.

Vice President, Jerry Lacy, West-central Co-operative Grain Co.

Secretary-Treasurer, John Goetzinger, Rosenbaum Brothers.

Directors

Vern Clark, Nebraska Consolidated Mills Co.

Bob Land, Omaha Elevator Co.

Herb Sales, Updike Grain Corp.

HAPPY BIRTHDAY

THE stork rapped on the door bright and early on the morning of May 5th a few years back, and ever since then Chet Alger, Corn Products Refining Company, Argo, Ill., has been celebrating that date as his natal day.

Gilbert P. Lane, Arcady Farms Milling Company, Riverdale, Ill., came into this world just five days afterwards, on May 10th. Little did his forebears contemplate that he would become President of the Society of Grain Elevator Superintendents—as he did at the recent Omaha convention.

Another five days passed, and lo and behold, Herman Peterson, Superintendent of Van Dusen-Harrington's Republic Elevator in Minneapolis landed in these parts to join the other dust eaters.

But May 15th is also important in the life of Caryl W. Dempsey, Vice President of Liquid Carbonic Corporation, Chicago, for that's likewise his birthday.

Happy birthday to you all! And, gentle reader, if we missed your birthday it is only because we do not know when it is. Won't you tell us?

HAPPY BIRTHDAY

H. L. "Roy" Heinrikson, Terminal Grain Corp., Sioux City, Ia., June 10th.

Charles F. Walker, Archer-Daniels-Midland Co., Council Bluffs, Ia., June 24th.

STATIC RECOMMENDATIONS UP AGAIN

THE bothersome recommendations of the Committee on Static Electricity of the National Fire Protection Association, which urge the placing of a ribbon of copper around all leg belts, fastened at the cup bolt, will come up at the annual meeting of that body, to be held at Atlantic City, May 11-14. This particular matter is to be discussed at the Tuesday morning session. (Here's hoping someone will represent the industry and tear this ridiculous measure wide open.)

The Dust Explosion Hazards Committee reports are to be presented the following morning.

Welcome Visitor

E. J. MARTIN, Norfolk (Va.) Elevator Company, was a welcome visitor on April 30th, and Ray Bowden, Executive Vice President of the Grain & Feed Dealers National Association, Washington, D. C., on April 28th.

Manning Moves

T. C. Manning, Uhlmann Grain Company, has moved to 400 East 73rd Terrace, Kansas City, Mo.

Booster Bill in Quandary

"NOW that I've been better acquainted to some of the boys I didn't know, it's high time that they join me in my spoutings . . . only what I want from those who believe as I do (see my last open letter) is action, a-c-t-i-o-n, and more ACTION!" contributes Booster Bill in the last mail.

"I say 'ARE WE M-I-C-E or ARE WE M-E-N?' That's what I said! . . . If we are MICE we'd better start growing fur, let out a couple of weak squeaks and crawl into a nice soft, fuzzy, deep, secluded hole! . . . If we are MEN, and I believe that we ARE, let's hop to it and do our stuff in a big, brawny HE-MAN manner.

"We can't hole up and be HERMITS, if we are to do our duty to ourselves, our company or our country . . . It just isn't in the cards. . . . Co-operation is essential in any line or endeavor whether it is operating a grain plant or giving an aggressor nation a swift kick in the pants. We m-u-s-t CO-OPERATE! . . . tamp that right down into your pipe and take a lusty drag on it.

"What's the purpose of SOGES, the big idea back of it? . . . C O - O P - E R A T I O N . . . team work . . . The sharing of ideas . . . the pooling together of experience and BRAINS . . . enlightenment on priorities, dust explosion studies, conservation of manpower, economy, efficiency, operative and maintenance helps, and scads and scads of kindred matters.

"SOGES is not an infant in arms. Its list of membership has long been made up of men who rate TOPS in the industry . . . men who are DOERS, not dawdlers . . . LEADERS, not laggards . . . men of high-geared progressive spirit who realize that advancement of an individual, of an industry, of a nation calls for vigorous, wholehearted C O - O P E R A - T I O N all along the line.

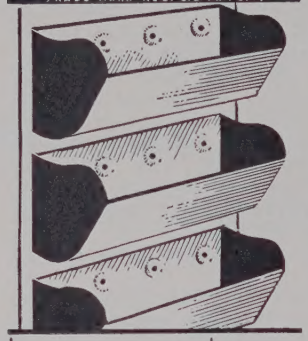
"So come on and CO-OPERATE, brother! Join SOGES now! Don't shrug it off as something of small importance. Put your shoulder to the wheel of PROGRESS . . . and do YOUR SHARE . . . and share in the benefits, too. Get out your fountain pen, pencil, piece of chalk or whatever writin' material you have handy and send your name to the Secretary of the Society of Grain Elevator Superintendents, Board of Trade, Chicago, TO-DAY. THATA BOY !

Yours,

Booster Bill.

"P. S.: You know the officers and booster members can't do it all alone! It takes you, and you, and you, and me to help. I'm doing my share and more. . . . you'll feel better about it if you get your share over with right NOW!"

THE Nu-Hy GRAIN BUCKET
TRADE MARK REG. U.S. PAT. OFF.



WAR TIMES DEMAND TOP EFFICIENCY . . .

Equip Your Elevator to Handle Maximum Volume

There's no time now for delays and inefficiency! War demands the utmost in productive capacity from every man and machine . . . from you and your elevators.

You can handle as much as 100% more grain with NU-HY Buckets because their modern design carries bigger loads, and permits closer spacing on the belt. They are establishing new records everywhere for efficiency and operating economy.

Use NU-HY Buckets for replacements—no belt or casing changes necessary. Specify NU-HY Buckets for new elevator legs and get maximum efficiency from the start.

MAXIMUM LOAD
●
CONTINUOUS SPACING
●
NO PREMATURE DISCHARGE
●
LESS WEAR ON EQUIPMENT
●
GREATER OPERATING EFFICIENCY

"HAMMOND" BUCKETS are also available in all standard types, improved in design and construction. Write for Bulletin and Capacity Analysis Form No. 76.

Screw Conveyor Corporation
707 HOFFMAN ST. HAMMOND, IND.
SCREW CONVEYORS HAMMOND PRODUCTS ELEVATOR BUCKETS
TRADE MARK REG. U.S. PAT. OFFICE

U. of W. BARLEY DAY JULY 11th

ANOTHER Barley Field Day is being sponsored at Madison, Wis., by the U. of W. College of Agriculture, according to announcement from L. M. Josephson, Sec'y, Malt Research Institute. Over 400 barley varieties collected from the four corners of the globe, barley disease tests, small plot testing for yield, agronomic characters and malting quality, along with many other newly developed and educational inspections and discussions will be afforded those reaching University Hill Farm, just three miles west of Madison on highways 12, 13, and 14, on Saturday, July 11th.

The program will open promptly at 10 a. m., and all will have the opportunity to discuss barley problems, research, etc., with U. S. D. A. and College of Agriculture authorities. Lunch will be served and a noon program of interest to all will follow. Transportation will be furnished from bus or rail stations for those not driving by writing Mr. Josephson at Box 2039, Madison. Those attending the Chicago Chapter's Twin Lake golf tournament may easily include this important barley event.

REPEAT GOLF OUTING

TWIN LAKES, Wis., just three inches over the Illinois line, is to be the site of another of the Chicago Chapter's famous golf tournaments and outings. July 11th and 12th are the dates set, and everyone within easy distance is most cordially invited to participate. Many are expected to join in the festivities from Milwaukee and Southern Wisconsin points, and proprietor William Henry Radke (Corn Products Refining Co., Chicago) has promised to outdo himself on every score, including another infamous Badger fight, and Saturday night "barn dance." (Minneapolis papers please copy.)

Reasonable family rates, elegant food served "family" style, the widest variety of entertainment facilities, and one of the most enjoyable garden spots in this area all combine to assure an overflowing turnout and a highly successful affair. Reservations should be made as soon as possible with Mr. Radke (333 N. Michigan, phone Randolph 4520), however it is not essential to specify The Drake, The Blackstone, or The Commodore Vanderbilt, as he has turned one entire hotel over to the dust fighters.

GETTING BUSY FOR NEXT

WITH an eye upon the next convention of the Superintendents' Society, the prospective Chicago Chapter hosts enlarged their Directorate at their recent monthly Chapter meeting so that the burden of putting on the most instructive and helpful program will fall upon the broad shoulders of many.

Ed Josephson, Albert Schwill & Company (maltsters), becomes the new "convention year" president, succeeding Lou Ambler, Jr., of The Glidden Company. Retiring President Ambler has ably guided the Chapter for several years and now becomes an ex-officio Director during the term of his membership.

Gordon Laugen, Archer-Daniels-Midland Company, retains his post as First Vice President, as does E. R. Anderson, Norris Grain Company, Second Vice president, and Ferdinand Lemuel Beakey, *Grain & Feed Journals*, Secretary.

New Directors include: Frank Crombie, Continental Grain Co.; Milton M. Martin, Vitality Mills, Inc.; Bernie Kline, Hales & Hunter Co., Riverdale; Lou Rendell, Pratt Food Co., Hammond; William Henry Radke, Corn Products Refining Co.; Paul Blodgett, Arcady Farms Milling Co., Riverdale; P. F. McAllister, Screw Conveyor Corp., Hammond; Mark Kaplan, Lavelle Rubber Co., and Marshall George, B. I. Weller Co.

SOGES President Gilbert P. Lane, Arcady Farms Milling Co., Riverdale, soon expects to appoint many important committees both to carry on the association's work during the year as well as to start the wheels in motion for the next convention—slated for Chicago, March 25-27. He announces that his local appointments will coincide with President Josephson's Chapter selections as to convention committees—all of which will be publicized shortly.

LANE CHAMP-E-E-E-N

GILBERT LANE, Arcady Farms Milling Co., Riverdale, was judged champion perch eater in the Chicago Chapter's annual fish fry held at Lundgren's Fish House in Hammond, Ind. The figures were something astronomic and closely resembled the proportions in that fable of Little Black Sambo.



Latest reports show no ill effects, and from the proverbial "grapevine" we hear that the winner, who many know as President of the SOGES, is going to remain in practice for a coast-to-coast hook-up at the time the convention comes to this area.



William H. Gassler, Rosenbaum Brothers, past SOGES and Chicago Chapter prexy, was runner-up in the contest and claims that had he been hungry he might have made a better showing. Mr. Gassler, by the way, served as chairman of arrangements for the meeting, as well as chairman of the nominating committee, both of which doubtless contributed to his being unable to outdistance Lane.

Messrs. Lane and Gassler are understood to be cooking up something for some future occasion, but no public announcement has been forthcoming. We feel it our responsibility, however, to warn all visiting "firemen"—and hereafter we shall let the bones lay where they fall.

BACH, BREDT, AULD ELECTED

CLARENCE C. Bach, Twin City Trading Company, was elected President of the Minneapolis Chapter, SOGES, succeeding Vincent Shea, Van Dusen-Harrington Company, at their monthly meeting. Mr. Bach was Vice President last year.

Bob Bredt of Fruen Milling Company succeeds Mr. Bach to the Vice Presidency. Jim Auld, Hales & Hunter Company, remains Secretary-Treasurer.

We had a fine meeting with about 30 present, and all the fellows that attended the Omaha convention seemed to think it was "tops."—Jack Coughlin, Brooks Elevator Corp., Minneapolis, Director, SOGES.

DEEGAN TO ENID

WILLIAM E. Deegan, retiring President of the Kansas City Chapter, SOGES, was transferred to the Superintendency of Continental Grain Company's recently acquired plant in Enid, Okla. His new address is 1206 E. Broadway.

MEETS SECOND TUESDAY

OUR regular monthly meeting date is the second Tuesday of each month, and recently we have been holding same in the Directors' Room of the Omaha Grain Exchange, thanks to them for their appreciated courtesy and co-operation.



The last copy of GRAIN was a "humdinger," if you know what I mean; a very interesting magazine for any grain man. Keep it up. — Charles F. Walker, Archer-Daniels-Midland Company, Council Bluffs, President, Omaha-Council Bluffs Chapter, SOGES.

TOM ARMSTRONG DIES

THOMAS B. ARMSTRONG, 64, former chief of the Kansas State Grain Inspection Department, passed away at his home in Kansas City, Kansas, recently. Tom was helpful indeed at the time of the SOGES convention at Kansas City, and could always be counted on for the best of counsel during twenty years he spent in the department. Prior to this work he ran a grain and lumber business at Burr Oak, Kansas.

His brother, then Superintendent of the Katy Elevator for Uhlmann Grain Company, Kansas City, passed away shortly after the SOGES Kansas City convention. Both were sterling characters and have been and will always be sorely missed by all with whom they came in contact.

CHAPTER MEETINGS

Superintendents' Society Chapter meetings are scheduled as follows:

Chicago Chapter, 1st Tuesday of month, Spur Room, Atlantic Hotel. Ed. Josephson, Albert Schwill & Co., President.

Omaha-Council Bluffs Chapter, 2nd Tuesday of month, Charles F. Walker, Archer-Daniels-Midland Company, Council Bluffs, President.

Kansas City Chapter, 3rd Tuesday of month, Green Parrott Inn, 50th and State Line. Eric Matson, Cargill, Inc., President.

Buffalo Bowlers, last Monday of month, Knights of Pythias Alleys. Edward E. Frauenheim, Jr., Buffalo Forwarding Corporation, chairman.

Minneapolis Chapter, last Tuesday of month, Freddie's Cafe. Clarence Bach, Twin City Trading Co., President.

"PETE" MAKES ANOTHER GAVEL

FRANK A. PETERSON, Super for the Norris Grain Company, Baltimore, is unusually adept with his basement wood-working equipment. And he must have some mighty fine machines at home, considering the attractive gavels he has turned out on several occasions and presented to the SOGES conventions.

The last one, received at Omaha, is made of dogwood, "and it's just the kind of a tool the Supers should need to hammer for order," he says. Vice President Pow officially received the gift on behalf of the association and publicly acknowledged their thanks.

HEADS VALLEY "CLUB"

W. J. "Bill" Porter of the Russell-Miller Milling Company, Grand Forks, N. D., really is interested in association activity as well as in safety. According to reports Bill, who is President of the Red River Valley Grainmen's Club, pulled an attendance of 43 out of a possible 65 at a meeting called on March 20th. Frank E. "Slim" Carlson of the same company, Duluth, was the featured speaker of the evening, and from what we hear he'll be "drafted" to do the job again at another date. Mr. Carlson's subject was "The Conservation of Man-Power."

To say the least the colorful and clever meeting notices that went out certainly did their share to attract a big crowd. Congratulations, Bill! Mr. Porter states he wanted to attend the Omaha convention very much, but that increased business prevented.

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HITS SIXTY MARK

ACCORDING to announcement from Secretary Francisco de Beakey, the SOGES Chicago Chapter boasts that it has again regained leadership among the association's Chapters, having just reached the sixty mark. "And," he says, "we've enough good material to work on to bring it up to 75, but goodness knows who's going to do the work—maybe me if it doesn't get too hot. My insomnia, however, will probably prevent it."

The Minneapolis Chapter is runner-up in the ever-existent contest between units of the Supers Society.

TURNING ADDRESSES CREW

HAD a nice visit with Messrs. Ryan and Porter of the Russell-Miller Milling Company, Grand Forks, N. D., reports Clarence Turning, SOGES Safety Contest Director. Will see what they should have in the way of additional information to keep their safety committee functioning.

They have been meeting regularly for a couple of years and I find they are doing a fine work. Talked to them and stressed the need of discovering unsafe practices before they caused an accident, and of studying the causes of minor accidents and near-accidents as clues to something that might be wrong.

ONE OF THE BEST YET

I ENJOYED the Omaha convention and thought it was one of the best we have had. It surely is nice to see the bunch again.—Jack Coughlin, Brooks Elevator Corp., Minneapolis, Director, SOGES.

CONGRATULATES US

GLAD to note the Industrial Editors' Association awarded "GRAIN" third place in it's field. You will please accept our congratulations and best wishes to carry on, and we hope the publication might continue under your able management until you are given the first award, writes Herb Brand, Quaker Oats Company, Cedar Rapids. (Brother you should see those first and second place winners,—they're gorgeous! But many thanks for the swell good wishes.)



THEN COMES THE BIG BUST!



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